



## Minutes 19 November 2023

**Meeting opened:** 4:04pm

**ATTENDANCE:** Josh Douglas, Brett Schweitzer, Trina Jensen, Julie Greenfeld, Jen Lloyd, Lily Gazzard, Max Gunning, Jan Horspool

**APOLOGIES:** Noelene Sinclair, Bob Sinclair, Gary Trudgett, Skip Guy, Ella Cleal-Cook, Ben McAlister, Thane Irvine

**PREVIOUS MINUTES:** October minutes accepted

Moved: Josh Douglas

Seconded: Julie Greenfeld

CARRIED

**BUSINESS ARISING FROM MINUTES: (discuss or defer to GB)**

- No matters from previous minutes.

### COMMITTEE MEMBER REPORTS:

**PRESIDENT:** (Brett)

- Australia Day arrangements are underway. Request by Council for use of the hall to hold the Australia Day Citizenship Ceremonies. Council awaiting a Grant in order to proceed with the booking.
- Branch Meeting extended to other members on the committee and to be held on Saturday 16<sup>th</sup> December from 10am – 12pm.
- Update regarding Jetski approval
- Local Rescue out of hours: was contacted by Illawarra Mercury for comment but declined as it wasn't a surf club rescue and was performed by local kids. Skip was present and has contacted the kids parents to congratulate them and provide any support they need. Thank you to Skip for taking the call out.

**VICE PRESIDENT:** (Trina)

- Nothing new to report

**SECRETARY:** (Noelene)

- Report emailed to Committee and attached.

**TREASURER:** (Gary)

- Report emailed to Committee and attached

**ASSISTANT TREASURER :** (Julie)

- Provided details about term deposit for investment of \$50,000 from savings. The returns may not warrant going ahead. Will revisit again in the future.

**CLUB CAPTAIN:** (Josh)

- Patrols being bolstered
- 4 more bronze for patrol 3
- Proficiency to start at next round of patrols
- State RWC has arrived, noting that this Jetski is State owned and can be used and moved at States request. Hoping to get a sled for it. Will look at what items are needed.
- Looking to use the club RWC for training and water safety at Triathlons
- Branch meeting on Saturday 16th December 10am. Same day as the Callala triathlon.

**VICE CLUB CAPTAIN:** (Ben)

- Roof project basically complete, few minor touch up works to be done to finish it off. Will be done in the next few weeks.

**REGISTRAR:** (Keren) Nil

**TRAINING OFFICER:** (Skip) Nil

**IRB CAPTAIN:** (Nathan) Nil

**VICE IRB CAPTAIN:** (Strongy) Nil

**RADIO OFFICER:** (Ella)

- I have ordered a new radio battery from Gerald at jet rescue.
- He said he would invoice the club and post the battery to the PO Box.
- I have checked with Noelene but no battery has arrived yet.

**FIRST AID OFFICER:** (Max/Thane)

- Discussion about the correct disposal of the sharps containers
- They need to be taken to a pharmacy or hospital for disposal

**JUNIOR ACTIVITIES CHAIRPERSON:** (Jan on behalf of Bridget/Tegan) – Minutes of Nov meeting attached

- Questions for the Committee
- 1. Is 2 bronze members who start at 9am enough to open the beach for Nippers?  
Ben/Skip and Josh have been covering and arranging the coverage from the patrols, where by 2 patrol members come 1 hour early.
- 2. Tegan asked about who can complete the Risk Assessment before Nippers starts? The requirement is the person must complete the online risk assessment course. The assessment report must also be filled in at the start of Nippers via the app.
- 3. Country Champs details need to be added to the website. Please Email webmaster@ with the details.
- 4. Notice of Christmas Party date
- 5. Invoice for new Nippers boards has been submitted to Treasurer for payment.

### **JUNIOR CLUB CAPTAIN:** (Lily)

- Junior Lifesaver of the Year applications are open until 23<sup>d</sup> Nov. Need to be endorsed by Branch by 1<sup>st</sup> Dec.
- YOMS: looking for 1-2 volunteers to run the program which is scheduled for 24<sup>th</sup>-26<sup>th</sup> April 2024
- Movie night went very well with 36 in attendance. A new record.
- Current budget for Cadets is \$500 and so far \$160 has been spent. Would like to have a laser tag event on 4<sup>th</sup> Dec, which costs \$26 per person. Received a quote for \$520 for 20 people.
- Motion: To request approval for the \$520 to be spent on the next cadet event.
- Moved: Lily Gazzard Seconded: Brett All in favour. Accepted and CARRIED

### **PUBLICITY OFFICER:** (Jess)

- In the process of making the November newsletter:
- If I could please have a little paragraph from
  - The nippers
  - Training officer
  - Uniform
  - Patrol
  - And any other events to be added to the incoming events section.
- Also open to anything else anyone feels needs to be added to the newsletter as a whole, just shoot me an email and that can be arranged.
- If anyone ever needs anything to be put on socials please let me know via email [jinolan438@gmail.com](mailto:jinolan438@gmail.com)

### **GEAR STEWARD:** (Ben)

- Report emailed
- No issues with gear reported.
- Some more maintenance on gear will be done over Christmas break.
- Shed will be tidied up over Christmas break.

### **HALL HIRE:** (Gary)

- Report emailed
- Hall hire going well with a steady stream of events occurring and new bookings coming in.
- The professional cleaning has been running since the beginning of November, with a fortnightly Thursday schedule.
- There was a syringe/needle found inside the women's toilet bin after a wedding recently. It was removed appropriately. Committee discussion requested to consider a sharpie bin in each of the 3 toilet cubicles.
- Agreement to install (3) sharps containers at each of the upstairs toilets. Sharps containers are already available at the club.

### **UNIFORM OFFICER:** (Jan)

- More uniform orders coming in so 2 more orders have been placed with Fashion Fish and invoices will be arriving soon.
- Request to sell all of the old Engine Swimwear that's not moving for \$10.
- Discussion about if it doesn't sell by a certain date then it can be donated to charity or given to other members. Swim club was contacted but declined due to KD name on the swimwear.
- Agreement to sell for \$10 each item until 1<sup>st</sup> Jan, then donate after that date.

- Swap rack for kids wetsuits has been setup. Members can drop off wetsuit that don't fit and swap for another size.

**SAFETY OFFICER:** (Skip) Nil

**WELFARE OFFICER:** (Trina)  
Nothing to report

**MEMBER SERVICES:** (Noelene) Nil

**MEMBER PROTECTION INFORMATION OFFICER:** (Trina)  
Nothing to report

**BAR MANAGER:** (Josh)  
Nothing new to report

**WEBSITE OFFICER:** (Wil) Nil

**PUBLIC OFFICER:** (Josh)  
Nothing new to report

**FUNDRAISING:** (Jen)

- Santa photos are up and running, with thanks to Josh for the support to getting things off to a good start.
- Great feedback with Santa wearing patrol shorts as part of his Santa outfit.
- More volunteers are required at each session including Santas. The Roster link has been shared on the Nippers Facebook.
- Total of \$1360 taken so far.
- Timeslots to be opened up to the public this week. Advertising is continuing.

**GENERAL BUSINESS:**

- Brett discussed the letter received regarding the low number of volunteers that were present for the Sydney Water Carnival. He agreed that a small core group are the ones who are always present for the events that require volunteers and that this a risk.
- Callout to the Committee to think of some ideas on how to get and retain a larger group of volunteers to assist with these events.
- Notice of Motion – changes to Uniform Policy (as proposed by Jan Horspool)  
Further discussion was had regarding the wording and understanding of the changes to the policy. Voting took place:  
FOR: 4 (1 received via Proxy)  
AGAINST: 5 ( 1 received via Proxy)  
ABSTAIN: 1

Changes to policy were NOT CARRIED

- Request by Trina for replacement of Training Defib pads and parts due to overuse and salt/rust. Quote of \$400. Josh indicated that there are 4 training defibs owned by the Club and to check those parts first.
- Approved to buy training pads if there are none available at the club.

- Julie requested that the amounts for the Water Safety for Sand and Sea and Little Husky be forwarded so they can be sent to Elite Energy.
- Lily asked about the process for approaching businesses for Sponsorship. Brett reminded everyone that the Executive should be notified first before approaching the business to ensure that there is no conflict according to SLSA policies and also that existing sponsors are respected. For example: The Cellars has approached to supply sponsorship for Nippers but this is not appropriate. A local church has also offered sponsorship but SLSA policies do not allow surf clubs to display or show support regarding religious affiliation.

Meeting closed: 5:27pm

Next Club Meeting: Sunday 17 December 2023 4.00 pm (every 3<sup>rd</sup> Sunday of the month)  
Zoom can be made available, please advise if you require it.

## Treasurers Report – November 2023

### Items from October Meeting:

1. Hall maintenance - southern wall repaired and painted
2. Professional Cleaner - cleaning every second Thursday afternoon

### Bank Accounts and Accounting as at 9 November 2023:

1. Savings Account Balance \$120,794
2. Capital Expenditure Account Balance \$21,189
3. Cheque account has a balance of \$60,059
4. Refer attached report for Actuals vs Budget year to date
5. Refer attached report for Profit and Loss year to date
6. Mail In: Invoices associated with expenses paid (via email)
7. Accounts paid 14 October 2023 – 14 November 2023 total **\$50,310** - refer attached Bill Payment List for details and breakdowns of large expenditure items related to the Major Roof Project currently underway.

### Other items for management awareness:

1. NSW Premiers Office Grant (LSCA) - \$30k submission for balcony complete. Quote received from Douglas Builders for \$45k, including the hybrid decking finish discussed at the last management meeting. If grant successful, club to cover \$15k from savings and leaving \$15k for patrol room sliding door and male/female shower partitions
2. Office of Sport Grant milestone 2 payment of \$82,500 received. Milestone 3 report submitted (no payment associated). Final Milestone 4 closure report expected to be submitted before the end of the year, with final \$15k payment. Expenses tracking to \$150k grant budget
3. Beach Safety and Equipment Fund applied for and expect \$11,000 grant to be paid shortly. Awaiting payment.

## **KDSLSC - Secretary Report – November 2023**

### **Incoming mail:**

- Telstra tax invoice
- Westpac x 3 statements

### **Emails:**

**Gareth Ward MP** – re Mandatory Defibrillators for the public

#### **South Coast Branch**

- Meeting notice & agenda 16/10; meeting notice & agenda 13/11 7.00 pm
- KD RWC provision update
- Compliancy all sorted (Annual Report & Financials provided by due date)
- South Coast Branch Support Services & Duty Officers meeting 25/11
- Request for officials for Wanda One Carnival 28/10
- Branch Council Minutes
- Gerringong holding an assessment of Branch and SRC 28/10
- Junior Activities Checklist
- Beach Safety Equipment Fund
- Request to notify Branch of any non-water based courses that can be held at the Branch Training Room
- Information for Cronulla's annual short course carnival – 17/11 entries close 13/11
- Advising Certificate of Currency directly available to download from Marsh website with credentials
- 2023/24 Junior Lifesaver of the Year Program information – entries close 1/12
- Expressions of Interest for Albert Program (Australian Lifesaving Boat Emergency Rescue Training) being held in the Illawarra – 16&17/12 at Towradgi
- Mental Health of Emergency Workers brochure
- Expressions of interest to hold Branch championships on 4 & 5 February 2024

#### **SLSNSW**

- Archiving of members on Surfguard if not renewed by 31/10/23
- Child Safeguarding and the Law webinar – 23/11
- NSW Govt Crown Reserves Improvement fund program – closes 17/11
- Administration Workshop held 17/10 – resources
- Club Mail
- Child Safe Implementation Workshop – 21/11
- Country Championship information – being held at Warilla/Barrack Heights 26-28/1/24 – entry information and update to this information
- Junior Activity Workshop - 13/11
- Member Engagement webinar – 7/11
- NSW Surf Club Facility Program – opens 7/11 – closes 11/12
- Alcohol Management in Clubs – Safer Surf Club Good Sports Webinar – 14/11 at 6.00 pm

#### **Office of Sport**

- Level Playing Field Program – applications close 30/11/23
- Local Sport Grant Program – close 27/11/23 – Information session 7/11
- Payment advice for roof project

## **KDSLSC:**

- To Kiama Council requesting the hosting of carnival at the Club on 4/11.
- Kiama Council re NYE Fundraising proposal expression of interest 4pm – 9pm bbq
- Newsletter to all Members advising of upcoming events and need for volunteers; Sydney Water Carnival, Triathlons and Santa Selfies. FaceBook, SMS and email sent to request assistance to add name to Google form
- Teamz re 2022-2023 award recipient jackets – received and distributed.
- October minutes sent to Committee & all members
- To Committee/Members re November meeting attaching Secretary report and draft Agenda and October minutes
- Various emails re
- Unifab re update on trophy cabinet; it is being organised.
- Kiama Council re Australia Day; Djaadjawan dancers to perform; holding of Citizenship Ceremony at the Club; Council requested booking of the facility; meeting request with Josh & Brett
- 17/10/23 Jan re Uniform Policy proposed changes – 24/10 sent to Committee/Members within the 21 day timeframe for consideration and to be voted on at November meeting.
- From Shellharbour Club re Santa photos and local photographers who have allegedly ruined their Santa photo fundraising
- From Marsh Sport re insurance credit
- To Jan requesting a meeting with Executive members re comments – meeting scheduled 15/11
- From Christine Bernasconi offering our Club the opportunity to run Santa photos and provide a donation back to the Club. Offer declined. (Same business who took over Shellharbour's photos last year and all didn't go so well allegedly).
- Emails re flag sponsorship and Sponsorship Agreement. Fusion Blinds & Shutters accepted sponsorship; flag being organised; other business approached and waiting confirmation of sponsorship arrangements – Thanks Candice!
- Email received from a Club member giving feedback about Sydney Water Carnival and the need for more volunteers
- Ella re new radio battery ordered
- Josh re RWC picked up from Mollymook and DO vehicle picked up.
- Jan re Nipper meeting 9/11 at 8.00 pm; Minutes of meeting

Any questions or if you wish further information regarding any email, please email [secretary@kiamadownssurf.com](mailto:secretary@kiamadownssurf.com) and I will provide. Thanks! Noelene



Minutes Junior Activities Committee meeting  
Thursday, 9<sup>th</sup> November, 2023

Meeting commenced 8.05pm.

Present; Jocelyn Quinn, Lilly Gazzard, Tegan Ross, Jan Horspool

Apologies; Lee Singleton

***Competition/Water/Training***

Expressions of interest have been asked in relation to attending the Country Championships in January to be held at Warilla Beach. Jocelyn will set a date for close of entries. Both Jocelyn and Tegan will follow up at Nippers on Sunday to promote the carnival. Team gear was discussed and Jocelyn will follow up with Gerringong to source the supplier of the club shirts.

Water safety –Jan to follow up with the Senior committee to find out what is happening with the Roster for a Patrol to be set up by 9.00am of a Sunday. Jan is also to follow up with Josh and Gary in relation to Water Safety shirts – have they been purchased and if so, where are they located for distribution.

Proficiency for Water Safety is to be done on the 12<sup>th</sup> November and 19<sup>th</sup> November at the conclusion of nippers. Tegan to advise all Water safety of the dates.

Tegan raised that Water Safety Risk Assessments are to be done every week. An email had been sent from South Coast Branch requesting both the JAC checklist and risk assessment be sent through each week. Tegan was not aware of the Risk Assessment process as this has not been done last year. Jan mentioned that there is a Nippers app in Surf Guard but unfortunately Tegan does not have access to Surf Guard. Further investigations to be done – Skip, Ben, Josh to be asked if they are aware of the process and what is needed.

Jocelyn suggested the current SRC squad be invited to attend board training on a Thursday afternoon to improve their board skills. Lilly will post this on the group chat and Jocelyn to suggest to Skip.

***Cadets***

Junior Lifesaver of the year to be promoted at Nippers on Sunday. Applications from those interested to be provided by 19<sup>th</sup> November. That will provide time for applications to be evaluated and successful candidates interviewed prior to the cut off date of the 1<sup>st</sup> December.

Lilly advised the Cadet movie night had been a great success and another was planned closer to Christmas. Possibly the 4<sup>th</sup> or 6<sup>th</sup> December.

***Attendance***

Tegan mentioned that Keren had provided a list of Nippers attendance which was a great source of information when considering awards at the end of the year. It was great to see that 216 Nippers were registered. Jan will organise for an Age Managers attendance record (old fashioned hard copy) to be displayed at nippers each week. A Water Safety sign on sheet will also be displayed. This will help to assess the percentage of attendance of each group.

***General***

Nippers Christmas Party was discussed. It will be held at the conclusion of Nippers on the 10<sup>th</sup> December. Santa will hopefully arrive on a Jet Ski distributing the mandatory lollies.

Helpers for Santa Photos are to be promoted on Sunday to ensure this fund raiser is successful.

Nippers Calendar to be displayed on Fashion Facebook so all families are aware of upcoming activities. Jan to send this to Tegan.

Jocelyn would like to purchase 7 new boards. 4 Foam boards, 2 Fibreglass boards and 1 Foam Mal. Joc to get a quote from Infront for the boards and pass to Jan who will then follow up with the Treasurer for payment.

The question of Sponsorship was raised. This is to be followed up at the Management Committee meeting to find out what is happening. Stacks have offered to sponsor the Nippers every week and approval from the committee is to be sort for this to happen.

Age Award certificates. It was agreed that the most appropriate option was for the certificate to be emailed direct to the member. Jan to follow up with Branch.

Uniform sales are going well with total sales exceeding \$7,000. Cut off for orders to be placed to ensure they are back in time for Christmas is Wednesday 15<sup>th</sup> November. Members have been advised via Facebook – both Nippers and Seniors pages.

Meeting closed 9.15pm

Action items

What	Who	When
Promote Junior Lifesaver of the Year program and request applications be submitted by 19 <sup>th</sup> Nov	Tegan/Bridget	12 <sup>th</sup> November
Country Championships entries	Jocelyn	
Team Gear follow up with Gerringong Club	Jocelyn	
Encourage volunteers for Santa Photos	Tegan/Bridget	12 <sup>th</sup> November
Water Safety Proficiency	Tegan to advise all water safety. Josh to supervise.	Proficiency dates 12 <sup>th</sup> & 19 <sup>th</sup> November
Water Safety Risk Assessments	Tegan – Skip, Ben, Josh	Before next nippers.
Cadet Movie Night/Christmas get together	Lilly	
Age Manager and Water Safety sign on sheets	Jan	By 12 <sup>th</sup> November
Age Award Certificates – option to be emailed direct to the member	Jan to Advise Branch	As soon as possible.
Quote for new boards	Jocelyn	
Age Managers	Training to be updated and WWC checks up to date	
Water Safety	Josh	Roster to be drawn up to ensure appropriate Patrol Members in attendance by 9.00am Sunday.

Water Safety	Josh	Sign off each week
Water Safety shirts	Gary/Josh	Ensure sufficient supply prior to Nippers start date.
Weekend away	Committee	Date to be advised for inclusion in the calendar.

# Payable Invoice Summary

Kiama Downs Surf Lifesaving Club Inc

For the period 14 October 2023 to 13 November 2023

Status contains Paid

INVOICE DATE	CONTACT	REFERENCE	GROSS	GST	COST CENTRES
14 Oct 2023	Square	Surf Club Square and Other Fees on 14 October 2023	5.48	0.50	Accounting
14 Oct 2023	Telstra Corporation	October	92.19	8.38	Management & Administration
15 Oct 2023	Square	Surf Club Square and Other Fees on 15 October 2023	5.07	0.47	Accounting
16 Oct 2023	Square	Surf Club Square and Other Fees on 16 October 2023	17.04	1.50	Accounting
16 Oct 2023	TeamZ	00006077	436.80	39.71	Management & Administration
17 Oct 2023	Square	Surf Club Square and Other Fees on 17 October 2023	7.11	0.65	Accounting
18 Oct 2023	Square	Surf Club Square and Other Fees on 18 October 2023	1.43	0.13	Accounting
19 Oct 2023	Square	Surf Club Square and Other Fees on 19 October 2023	29.40	2.67	Accounting
20 Oct 2023	Square	Surf Club Square and Other Fees on 20 October 2023	18.89	1.72	Accounting
21 Oct 2023	Square	Surf Club Square and Other Fees on 21 October 2023	6.98	0.64	Accounting
22 Oct 2023	Square	Surf Club Square and Other Fees on 22 October 2023	2.85	0.27	Accounting
23 Oct 2023	Square	Surf Club Square and Other Fees on 23 October 2023	6.27	0.56	Accounting
24 Oct 2023	Square	Surf Club Square and Other Fees on 24 October 2023	2.20	0.20	Accounting
25 Oct 2023	Nick Mulholland Carpentry	Inv 104	13,645.25	1,240.48	Major Building Improvements
25 Oct 2023	Square	Surf Club Square and Other Fees on 25 October 2023	2.38	0.22	Accounting
30 Oct 2023	Square	Surf Club Square and Other Fees on 30 October 2023	17.10	1.55	Accounting
30 Oct 2023	Douglas Builders	INV 2315	28,222.37	2,565.67	Major Building Improvements
31 Oct 2023	Square	Surf Club Square and Other Fees on 31 October 2023	1.10	0.10	Accounting
2 Nov 2023	Nick Mulholland Carpentry	105	4,004.00	364.00	Major Building Improvements
2 Nov 2023	Anne Gardener	Invoice 06	325.00	-	Management & Administration
2 Nov 2023	TeamZ	00006089	52.40	4.76	Uniforms
3 Nov 2023	Square	Surf Club Square and Other Fees on 03 November 2023	0.95	0.09	Accounting
3 Nov 2023	Leisure Coast Fruit & Deli	0109335788	1,093.40	-	Fund Raising
3 Nov 2023	TeamZ	00006090	730.00	66.36	Uniforms
5 Nov 2023	Square	Surf Club Square and Other Fees on 05 November 2023	29.24	2.63	Accounting
7 Nov 2023	Square	Surf Club Square and Other Fees on 07 November 2023	1.10	0.10	Accounting
10 Nov 2023	Square	Surf Club Square and Other Fees on 10 November 2023	2.20	0.20	Management & Administration
11 Nov 2023	Square	Surf Club Square and Other Fees on 11 November 2023	0.26	0.02	
12 Nov 2023	Surf Lifesaving Illawarra	INV-1023	1,520.00	138.18	Nippers
12 Nov 2023	Square	Surf Club Square and Other Fees on 12 November 2023	26.23	2.38	

Payable Invoice Summary

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13 Nov 2023	Square	Surf Club Square and Other Fees on 13 November 2023	5.44	0.49
<b>Total</b>			<b>50,310.13</b>	<b>4,444.63</b>

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# Budget Vs Actuals

## Kiama Downs Surf Lifesaving Club Inc For the year ended 30 June 2024

	ACTUAL	BUDGET	VARIANCE	
<b>Trading Income</b>				
Bar Sales	19,195.80	35,004.00	(15,808.20)	↓
Hall Hire Sales	8,113.80	25,008.00	(16,894.20)	↓
Interest Income	884.11	1,500.00	(615.89)	↓
Membership	15,741.01	10,008.00	5,733.01	↑
Other Revenue	1,543.84	-	1,543.84	↑
Square Discounts	(498.20)	-	(498.20)	↓
Square Sales	63.19	-	63.19	↑
Triathlons	-	15,000.00	(15,000.00)	↓
Uniform Sales	7,799.29	5,508.00	2,291.29	↑
<b>Total Trading Income</b>	<b>52,842.84</b>	<b>92,028.00</b>	<b>(39,185.16)</b>	
<b>Gross Profit</b>	<b>52,842.84</b>	<b>92,028.00</b>	<b>(39,185.16)</b>	
<b>Other Income</b>				
Donations	910.00	14,004.00	(13,094.00)	↓
Fundraising	-	1,008.00	(1,008.00)	↓
Grants	85,000.00	187,008.00	(102,008.00)	↓
KMC Patrol Service Agreement	1,000.00	1,008.00	(8.00)	↓
<b>Total Other Income</b>	<b>86,910.00</b>	<b>203,028.00</b>	<b>(116,118.00)</b>	
<b>Operating Expenses</b>				
Affiliation & Licensing Fees	2,294.24	1,500.00	794.24	↑
Applications and Website	-	504.00	(504.00)	↓
Bank Fees	147.83	300.00	(152.17)	↓
Bar Expenses	7,018.97	20,004.00	(12,985.03)	↓
Building Improvements	110,176.36	219,000.00	(108,823.64)	↓
Cleaning	1,262.46	-	1,262.46	↑
Competition Entry Fees	5,703.99	7,008.00	(1,304.01)	↓
Consulting & Accounting	900.00	3,300.00	(2,400.00)	↓
First Aid	1,222.97	1,500.00	(277.03)	↓
Freight & Courier	521.77	504.00	17.77	↑
Fuel & Motor Maintenance	-	1,500.00	(1,500.00)	↓

	ACTUAL	BUDGET	VARIANCE	
General Equipment (under \$1k)	336.13	1,512.00	(1,175.87)	↓
Hall Hire Expenses	-	10,008.00	(10,008.00)	↓
Insurance	17,575.35	22,008.00	(4,432.65)	↓
IRB Equipment and Repairs	3,657.50	2,700.00	957.50	↑
Member Social Events	6,780.67	14,064.00	(7,283.33)	↓
New Equipment (over \$1k)	7,863.64	14,004.00	(6,140.36)	↓
Office Expenses	202.36	-	202.36	↑
Online Accounting Software	330.45	600.00	(269.55)	↓
Patrol Equipment (under \$1k)	-	2,004.00	(2,004.00)	↓
Patrol Lunches	630.09	2,004.00	(1,373.91)	↓
Printing & Stationery	31.82	504.00	(472.18)	↓
Repairs and Maintenance	2,338.78	4,608.00	(2,269.22)	↓
Square Fees	505.93	1,008.00	(502.07)	↓
Telephone & Internet	348.88	4,008.00	(3,659.12)	↓
Uniforms and Apparel	7,508.56	7,212.00	296.56	↑
Vehicle Registration	140.31	708.00	(567.69)	↓
<b>Total Operating Expenses</b>	<b>177,499.06</b>	<b>342,072.00</b>	<b>(164,572.94)</b>	
<b>Net Profit</b>	<b>(37,746.22)</b>	<b>(47,016.00)</b>	<b>9,269.78</b>	

# Profit and Loss

## Kiama Downs Surf Lifesaving Club Inc For the period 1 July 2023 to 9 November 2023

1 JUL-9 NOV 2023

### Trading Income

Bar Sales	17,681.71
Hall Hire Sales	7,330.63
Interest Income	884.11
Membership	15,741.01
Other Revenue	616.66
Square Discounts	(498.20)
Square Sales	63.19
Uniform Sales	7,692.93
<b>Total Trading Income</b>	<b>49,512.04</b>

### Gross Profit

**49,512.04**

### Other Income

Donations	910.00
Grants	85,000.00
KMC Patrol Service Agreement	1,000.00
<b>Total Other Income</b>	<b>86,910.00</b>

### Operating Expenses

Affiliation & Licensing Fees	2,294.24
Bank Fees	147.83
Bar Expenses	7,018.97
Building Improvements	110,176.36
Cleaning	1,112.46
Competition Entry Fees	4,322.17
Consulting & Accounting	900.00
First Aid	1,222.97
Freight & Courier	521.77
General Equipment (under \$1k)	200.00
Insurance	17,575.35
IRB Equipment and Repairs	3,657.50
Member Social Events	6,780.67
New Equipment (over \$1k)	7,863.64
Office Expenses	202.36
Online Accounting Software	330.45
Patrol Lunches	150.09
Printing & Stationery	31.82
Repairs and Maintenance	2,338.78
Square Fees	446.77
Telephone & Internet	348.88
Uniforms and Apparel	7,508.56



1 JUL-9 NOV 2023

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Vehicle Registration	140.31
<b>Total Operating Expenses</b>	<b>175,291.95</b>
<hr/>	
<b>Net Profit</b>	<b>(38,869.91)</b>