Kiama Downs



Incorporated

Minutes 19 March 2023

Meeting opened: 4:14 pm

ATTENDANCE:

Jan Horspool, Josh Douglas, Brett Schweitzer, Trina Jensen, Julie Greenfeld (via Zoom), Wil Orellana (via Zoom); Ben McAlister, Jess Nolan, Mitchell Nightingale, Jordan Dusmanovic, Noelene Sinclair, Gary Trudgett

APOLOGIES: Bob Sinclair, Skip Guy

PREVIOUS MINUTES: February minutes accepted:

Moved: Josh Douglas Seconded: Ben McAlister Carried

BUSINESS ARISING FROM MINUTES: Nil

COMMITTEE MEMBER REPORTS:

PRESIDENT: (Brett)

- Call from Steve Jones, Branch President, passing on advice from State office that Kiama Downs will receive a new Jetski under the promised government funding to SLSNSW. Noelene raised that an EOI for Federal funding had been submitted for a new Jetski and suggested this should be changed. It was agreed that the Executive look at the priority list and submit something else. Noelene to email Fiona Phillips' office asap.
- Every Club in the Branch now has a Jetski.
- Briefed Steve Jones on the new roof including that Ben is the Project Manager. Steve asked how is our Club so successful getting grants? He is happy for us. It was a surprise that we were successful two years in a row.
- Branch meeting went exceptionally quick. Brett raised questions re our Club's jetski (as all jetskis are now the property of Branch). It was confirmed that revenue raised from the use of the jetski is allowable and that the equity in the jetski remains the Clubs.
- Community lands/Crown lands discussion is to go ahead sometime in April. Kiama & Gerringong Clubs are on Crown Lands. Brett is part of this discussion group.

SECRETARY: (Noelene)

 Report emailed to Committee and tabled (includes Incoming & Outgoing Correspondence – see pages 6 & 7). Question from Jan Horspool re her email to Executive re ATV sale.
 Deferred to discuss in GB.

TREASURER & ASSISTANT TREASURER : (Gary/Julie)

- Report emailed to Committee and tabled (see pages 8 & 9)
- BAS has been lodged.
- Engagement letter with Greg Norris received.
- Fees a little less than previous Auditor but have the cost of quarterly BAS.
- Training fees are being chased.
- National Geographic donated \$1,000 for the use of the ATV. Thanks to Gary Trudgett, Doug Luckman and Jarrod Barnes for their volunteer time doing shifts driving the ATV.
- Question to Julie from Jan Need to put grants specific to each area; general ledgers to be checked; accounting fees: previously thought only charged \$1,000 and sponsorship for the balance; \$3,000 for accounting looks high. Julie to check.
- Julie asked to move funds from Working Account to Savings Account. Jan suggested to move \$20,000 in line with procedures. After discussion/explanation from Jan and Brett, motion put that \$20,000 be moved from the Working Account to the Savings Account. Moved: Josh Douglas Seconded: Julie Greenfeld Carried
- ATV disposal deferred to GB.

CLUB CAPTAIN: (Josh)

- ATV drivers reminder that anyone driving must be licenced (or have L plates and a licenced driver with them). Patrol Captains are to ensure that anyone driving the ATV are not unlicensed and that there is always a radio with a person in the ATV.
- Batemans Bay Triathlon Saturday 25 March more volunteers to be approached to help out.
- Maintenance around the Club deferred to GB.
- Patrols coming to an end; all going well.

VICE CLUB CAPTAIN: (Ben)

- Pathway damage caused by rain has been inspected and will be rectified.
- Roof 3 roofing companies have been approached to provide quotes. 2 companies who
 provided quotes for the grant application process have been asked if they wish to re-quote
 (Elevated Roofing Systems and Orford Roofing) and Timms' Roofing to organise to measure
 and quote. Question from Trina if we can use funding for other works. Works need to be
 associated with the new roof. 21 days has been given to the roofing companies to get back
 to Ben. Noelene questioned the form needed to be completed and this is the Conflict of
 Interest form. Noelene to check with Gary if all sorted.
- An email to all Club members is to be sent out asking if there is anyone who wishes to quote on the works needed for the new roof.

REGISTRAR: (Kath)

• Nil

TRAINING OFFICER: (Skip)

- Bronze fees are being followed up.
- Dates for another Bronze course still to be sorted and to finish off IRB.

IRB CAPTAIN: (Nathan)

IRB VICE CAPTAIN: (Strongy)

• Ben reported IRB training has started. 1st round of racing is in 6 weeks. More patients are needed – Bronze and Crew Certificates required. Please make contact to join the team!

RADIO OFFICER: (Trina)

- The corroded radio found washed up on the beach serial number will be checked.
- All radios are on charge.
- Jan asked if new binoculars could be purchased. (Observation Tower bag disappeared and binoculars in that bag are in the Patrol Shelter; the ones in the Radio Room are of poor quality). Discussed options and agreed to use the new season funding from SLSNSW for 2 new pairs of good quality binoculars.

FIRST AID OFFICER: (Max/Thane)

• Nil

JUNIOR ACTIVITIES CHAIRPERSON: (Bridget/Tegan)

- Nil
- Noelene mentioned not receiving any correspondence such as notice of meetings or minutes of meetings etc and to follow this up with Bridget and Tegan.
- The Juniors AGM and Presentation is on Sunday 26 March at 4.00 pm

JUNIOR CLUB CAPTAIN: (Lily)

• Nil

GEAR STEWARD: (Bob)

• Wheel on Patrol Shelter bent when returning it to the shed after Patrol 2. Repairs to be organised.

HALL HIRE: (Gary)

• All going well.

UNIFORM OFFICER: (Katelin)

- Jan spoke in Katelin's absence. Realise that the Square is being worked on and that Katelin not familiar with the system and suggests due to end of season that take the uniform sales off the website.
- Trina asked about the results of the stocktake. Jan said there is \$13,000 worth of stock.
- Jan asked how did we show uniform against the use of Active Kids Vouchers. Is there a list of uniforms given out; although we can just start with what we have.
- Uniform refund Jan spoke with Julie and refund for jacket order to be sorted.
- Josh to take Uniform orders off the Square.

SAFETY OFFICER: (Skip)

• Brett asked if anyone has seen any safety issues. Nil response.

WELFARE OFFICER (Trina)

• Nil

MEMBER PROTECTION INFORMATION OFFICER (Brett)

Nil

BAR MANAGER:(Josh)

• Bar is going well and well utilised. More volunteers welcome.

WEBSITE OFFICER: (Wil)

- Website is up on line and being worked on. Jan asked to take off the online store which was done straight away. Minutes to be put up. Noelene to provide past copies.
- Emails are still being worked on and need to advise Wil if not working. The committee@ is working. Wil would like a list of personal email addresses for the Committee Noelene to send through. Still need to set up the members@ list and Josh and Wil to work on this. Only way to email all members at the moment is via SurfGuard. Noelene mentioned that SLNSW asked that we not send bulk emails through this system. Josh said the odd one should be okay. Need to look at this and how to get members back in the communication.

GENERAL BUSINESS:

- Noelene asked if more signage could be put on the Observation Tower.
 Moved: Noelene Sinclair, Seconded: Trina Jensen that Unifab Signs be enlisted to provide more signage such as the SLS cap logo on each side of the tower and the Club's logo and name on the front of the tower on the beach side. Carried
- Noelene Annual Report is being organised. Can all Committee members please email through their end of year reports and any photos to her asap.
- Noelene pile of Christmas decorations downstairs need to be sorted/stored.
- Jan asked if the roof was still leaking. Josh said it had been fixed and no mention of any other leaks.
- Bob Sinclair fixed the locks and will continue to assist with any of the lock issues (spare ones in stock location/weather will always cause issues). He just requests that WD40 never be used on the locks.
- Jan asked about the trees out the front and offered to trim them up; discussed the new roof and ensuring that the trees were away from the guttering etc. Mentioned made that Gary and Doug trim the trees/bushes and maybe chat with them too. Jan to attend to the trimming.
- ATV Jan asked for answers to her questions she emailed about the sale of the ATV. Julie • spoke on this about the disposal paperwork and invoice and that Josh to pass on this to the purchaser. Brett spoke on this and that how the sale was mentioned in the November minutes. Club discussed a third party involvement. It wasn't advertised. Josh had tabled it at meetings that it was for sale. It was discussed with the purchaser at the time that he provided the tarps and assistance when pouring the concrete for the slab for the pavement. He is a tradesman known to Josh that has provided plastering services to the Club. Answers to questions that it wasn't advertised. In the March 2022 minutes mention made of the sale. Jan said that we all are aware of the Disposal of Assets policy and it wasn't followed. Brett said it wasn't advertised and \$3,000 was an appropriate cost. Jan read her other questions and discussion took place amongst those in attendance. Jan concerned about the sale not formally being offered to every member to purchase an asset and said that we are not being transparent. Trina asked who has an issue? Jan said she is not criticising and that we need to look at how we are making decisions; there had been concerns raised. Trina asked if there had been complaints, who is it and they can put it in writing so that the issue can be addressed. Jan didn't wish to say who. Further discussion took place about other options available to reach all Club members since the website/email system has been out of action such as Facebook. Julie made comment about word of mouth being the best line of

communication; with the information going out in emails; most people don't read it unless it is of interest to them. Jan questioned why the Surfguard email system wasn't used. Noelene said we had been told not to use it but actually hadn't even thought of using it for sending minutes and meeting information and didn't think FB was the platform for this either but will at least consider the comments made and put up the meeting dates on FB. Brett said that lessons have been learned and time to move on.

- Josh old jetski will be the next to be sold. Trade in price given \$750 and they don't want it. Value as at end of last financial year is \$2926. This will be an asset for sale. Discussion started but then deferred for another time.
- Josh 2 function room doors to storage area to be replaced and 2 First Aid Room doors to be replaced. Agreed for these works to be carried out.
- Gary Surf & Skate Festival on 2 April. Surf Club and surrounds to be used. Food trucks will be on grassed area. Discussed whether to set up a Club BBQ upstairs. Gary to ask organisers if this is okay.
- Gary as part of Treasurer role, he has spoken to the JACs to get budgets for next season and as part of their budget request they have indicated that they will not be doing Santa photos.
- Gary asked Jan about the dates for the budget and Club AGM and she explained this to him.
- Gary in respect of his Treasurer role he has reached out to SLSNSW & Steve Norris to check what the minimum is needed to ensure complying with what is required to be done. He acknowledged there was big shoes to fill for which he said he won't be able to fill.
- Noelene EOI for Federal grant need to change wish list from Jetski to something else on the list. Agreed that the list be emailed to the Executive to decide and Noelene to email Fiona Phillips' office.
- Brett Asset review required. Discussed life of assets and what is considered an asset. Observation Tower is an asset, 5 IRBs, beach wheelchair, ATV. Jan said Marsh should have sent through a list of assets. Jan will email insurance schedule to Gary.

Meeting closed: 5:49 pm

Next Club meeting is scheduled for 16 April 2023 4.00 pm

Zoom can be made available (please advise if you need it)

KDSLSC - Secretary Report – March 2023

Incoming mail:

- Westpac statements
- Transport NSW notice of conditional registration renewal for 5768M

Emails:

South Coast Branch

- Branch meeting notice and financial documents
- RWC operator wetsuits

SLSNSW

- ClubMail
- Club Management News important information/to do lists for March/April
- Calling for nominations for Standing Committees
- State Election funding agreements from both major parties 23M over 4 years
- Local Para Champions Program (ages 12-24 years) closing 31 March.
- Certificates for courses completed

Department of Sport

• Draft Funding Agreement for new roof (documents submitted)

Kiama Council

• Plan of Management Consultation – comments due by 23 April via website

Sydney Northern Beaches SLSC

• Tax invoice \$60

KDSLSC:

- Emails re feather flag sponsorships; grant opportunity; request for minutes of the meeting; Nippers Awards day 26 March; ATV sale; new email account
- Surfing NSW re use of facilities 2 April
- Treasurer/Asst Treasurer Report
- Email to Ralph Steel accepting his offer of his painting of the beach/cathedral rocks. He needs it collected and asked for Bob to pick it up. Noelene/Bob will sort this.
- Email sent to Council re glass on southern end of beach. Still no reply to date.
- Email from Rapid Clean re tax invoice for vacuum cleaner
- NSW Labor funding commitment via Katelin McInerney, candidate for Kiama funding for upgraded downstairs toilets/shower areas and new sliding door for radio room.
- Stronger Communities Program EOI sent to Fiona Phillips and acknowledgement received. Executive decision made from suggestions given to apply for a new Jetski as it met the criteria.

Kitchen:

- Cutlery stocktake undertaken 2022: 83 knives; 90 forks; 84 dessert spoons (a mixture of styles). Last meeting agreed to purchase; just haven't found single purchases yet. Still researching. There are enough dessert spoons spare box in cupboard. Noelene will do another stocktake at end of season and aim to get the required replacements.
- All cupboards need cleaning.

Trophy display cabinet:

• Work in progress...some trophies stored in radio room cupboards.

Maintenance:

- Gardening, general cleaning, inaugural carpet cleaning with new machine done (thanks Gary!) and other minor jobs attended to. More volunteers needed.
- Painting (need to remember to take photos when painting done to provide to Dulux who donated 100 litres of paint external & internal paint).
- Paver Project. Work completed by volunteers. Heavy rains has caused some slippage of pavers which will be fixed.

Certificates/Awards:

- Some Shirts/jackets/awards and certificates still to be collected
- Life Member shirt for Rob Burke is being sorted.

40th Anniversary:

- 250 keyrings list of club members 18+ is available via Surfguard to be handed out
- Next celebration Sunday 23 April IRB, water safety, patrol members

Zoom link to be made available for all meetings

Treasurers Report – March 2023

Items from February Meeting:

- 1. Quickbooks and New Accountant
 - BAS from Q1 and Q2 has been lodged and engagement letter received.
 - BAS lodgement fee is \$110 and Auditor Fees is \$880.

A copy of the engagement letter is attached to this report.

- 2. Square -new account needed -still working with Josh to set this up and decide on a cutover date
- 3. SRC/Bronze training fees –still outstanding will continue to work with Skip to reconcile payments. Skip will forward the Westpac payment link to those unpaid. Amount outstanding is approx. \$1,280.
- 4. Cash Deposits Gary/Julie/Josh to meet at the club and reconcile cash book receipts with QB.

Triathlon Water Safety

Invoices from Water Safety from Elite Energy have been received \$2,250 and \$6,250 still outstanding for Huskisson and Kiama events.

Donations:

\$1000 from National Geographic for use of the ATV

\$6,100 from SLS NSW Annual compliance Grant distribution

Bank Accounts;

- 1. The current balance of the Savings Account is \$129,748.69, \$10,000 was moved to Cheque acct per motion approved at September meeting to cover bills Sept/Oct.
- 2. The Capital Expenditure Account currently has a balance of \$20,981.59.
- 3. Our cheque account has a balance of \$43,719.68 as at 16th March 2023.
- 4. Profit & Loss needs to be monitored as we reach the end of February to ensure that we are on track with our budget and expenditure for the next 6 months..
- 5. Annual budget is included with the attached Actuals vs Budget
- 6. Profit and Loss Account -year to date -is attached to this report.
- 7. Mail In:

Invoices associated with expenses paid (via email)

Accounts paid 10th February, 2023 – 16th March 2023 total of \$7,962.

And last month was \$13,830.

Date	Payee	Notes	Amount
9/2/23	Carlton United Breweries	Bar Stock	\$510.00
20/2/23	Quickbooks	Accounting Software Monthly Fee	\$50.00
20/2/23	Telstra	Phone and Internet Service	\$89.99
20/2/23	Gary Trudgett	Reimbursement Band hire and soft drink purchase	\$426.25
20/2/23	WINC	Cleaning Supplies	\$139.23
20/2/23	Kiama Council	9 x Services Recycling Bins	\$117.00
22/2/23	Douglas Builders	Concrete Slab for Paver Preparation	\$3,000.00
23/2/23	Service NSW	Rego for ATV 5757M	\$173.76
1/2/23	SLSNSW	Merchant Fees	\$0.85
5/3/23	Australia Post	Annual Mailbox Rental	\$224.00
5/3/23	Gainsborough Take Away	Patrol Lunches February	\$240.00

9/3/23	Name Withheld	Refund on uniform order	\$80.00
10/3/23	Dan Murphys	Bar Stock	\$999.57
16/3/23	Steve and Greg Norris Accountants	BAS for Q1 and Q2	\$220.00
16/3/23	Cool Blue	New motor and fans	\$132.00
16/3/23	SLS NSW	Country Champs Entry	\$1,089.06
16/3/23	SLS NSW	Age Champs Entry	\$277.90
16/3/23	SLS NSW	Bronze Medallion	\$21.30
16/3/23	SLS NSW	Masters State Entry	\$99.25
16/3/23	Gary Trudgett	Reimbursement Bar Supplies	\$72.65

Budget vs. Actuals: Budget 2022-2023 - FY23 P&L

July 2022 - June 2023

	TOTAL		
	ACTUAL	BUDGET	REMAINING
Revenue			
Bar Income	34,073.99	30,000.00	-4,073.99
Bar Expenses	-19,983.58	-14,000.00	5,983.58
Sunday Arvo @ Surfie	1,022.50		-1,022.50
Total Bar Income	15,112.91	16,000.00	887.09
Carnival & Championship	3,395.00		-3,395.00
Carnival & Championship Expenses	-1,794.95		1,794.95
Total Carnival & Championship	1,600.05		-1,600.05
Donations & Fundraising	266.95		-266.95
3yr Rotation - Kiama Council	7,000.00	7,000.00	0.00
Australia Day	619.73	1,000.00	380.27
Donations	3,305.00	4,000.00	695.00
Halloween Party	840.13		-840.13
Santa Photos	6,620.91	5,000.00	-1,620.91
Triathlon	5,850.00	10,000.00	4,150.00
Total Donations & Fundraising	24,502.72	27,000.00	2,497.28
Grants	7,656.25		-7,656.25
CLEG	2,265.22	2,000.00	-265.22
Grants BSEF		5,000.00	5,000.00
Tower		1,550.00	1,550.00
Volunteer Grant		-500.00	-500.00
Total Grants	9,921.47	8,050.00	-1,871.47
Hall Hire	15,108.28	15,000.00	-108.28
Hall Expenses	-5,453.37	-3,000.00	2,453.37
Total Hall Hire	9,654.91	12,000.00	2,345.09
Membership Fees	5,020.00	5,000.00	-20.00
Patrol Service Agreement	1,000.00	1,000.00	0.00
Sponsorship	2,000.00		-2,000.00
Training	960.10		-960.10
Training expenses	-1,433.45		1,433.45
Total Training	-473.35		473.35
Uniform Sales	3,952.64	7,000.00	3,047.36
Uniform Expenses	-2,884.82	-5,000.00	-2,115.18
Total Uniform Sales	1,067.82	2,000.00	932.18
Total Revenue	A\$69,406.53	A\$71,050.00	A\$1,643.4 7
GROSS PROFIT	A\$69,406.53	A\$71,050.00	A\$1,643.47
Expenses			
Accounting Fees	3,000.00	1,000.00	-2,000.00
Online Accounting Software	363.60	600.00	236.40
Total Accounting Fees	3,363.60	1,600.00	-1,763.60
Affiliation/Annual Fees	857.07	1,300.00	442.93
App & Website		500.00	500.00
Bank charges and fees	133.55	300.00	166.45
Square Expenses	880.56	1,040.00	159.44

Budget vs. Actuals: Budget 2022-2023 - FY23 P&L

July 2022 - June 2023

	TOTAL		
	ACTUAL	BUDGET	REMAINING
Total Bank charges and fees	1,014.11	1,340.00	325.89
Building Improvements			
Anti Slip flooring		2,000.00	2,000.00
Roof repair - Radio Room		5,000.00	5,000.00
Sliding Doors		7,000.00	7,000.00
Total Building Improvements		14,000.00	14,000.00
Equipment	999.09		-999.09
First Aid	1,179.00	1,500.00	321.00
IRB	185.17	2,000.00	1,814.83
IRB repair	1,076.00		-1,076.00
Total IRB	1,261.17	2,000.00	738.83
Patrol	2,071.18	800.00	-1,271.18
Patrol Lunches	1,359.73	2,500.00	1,140.27
Total Patrol	3,430.91	3,300.00	-130.91
Total Equipment	6,870.17	6,800.00	-70.17
Freight	385.91	500.00	114.09
Insurance	16,562.13	22,000.00	5,437.87
Member Benefits			
40th Anniversary Celebrations	4,616.10	10,000.00	5,383.90
Christmas Party	308.54	1,000.00	691.46
Competition Entry Fees	2,290.19	7,000.00	4,709.81
End Of Season		500.00	500.00
Member Benefits - Discounts	342.79		-342.79
Presentation Night	5,992.64	5,000.00	-992.64
Start of Season	103.67		-103.67
Total Member Benefits	13,653.93	23,500.00	9,846.07
New Equipment	3,590.91		-3,590.91
Capital Expenditure Plan - Jet Ski		17,000.00	17,000.00
Display Cabinet		5,000.00	5,000.00
IRB	-2,990.90		2,990.90
Total New Equipment	600.01	22,000.00	21,399.99
Nippers	685.00		-685.00
Age Manager Clothing	738.19	1,200.00	461.81
Boards	5,186.36	4,080.00	-1,106.36
Cadet Incentives		1,000.00	1,000.00
Caps	1,000.00	1,100.00	100.00
Coaching		5,800.00	5,800.00
General Equipment		500.00	500.00
Repairs	444.65	1,600.00	1,155.35
Social Functions		1,500.00	1,500.00
Trophies and Medals		1,500.00	1,500.00
Total Nippers	8,054.20	18,280.00	10,225.80
Petrol	1,063.12	1,000.00	-63.12
Printing, Postage & Stationery	18.92	500.00	481.08
Repairs and maintenance	1,891.73	3,000.00	1,108.27

Budget vs. Actuals: Budget 2022-2023 - FY23 P&L

July 2022 - June 2023

		TOTAL	
	ACTUAL	BUDGET	REMAINING
Telephone & internet expenses	669.77	1,080.00	410.23
Unapplied Cash Bill Payment Expense	0.00	0.00	0.00
Uncategorised Expense	154.54		-154.54
Vehicle Registration	475.28	700.00	224.72
Total Expenses	A\$55,634.49	A\$118,100.00	A\$62,465.51
NET OPERATING INCOME	A\$13,772.04	A\$ -47,050.00	A\$ -60,822.04
Other Income			
Interest income	835.20		-835.20
Loss on Sale of Plant & Equipment		5,700.00	5,700.00
Total Other Income	A\$835.20	A\$5,700.00	A\$4,864.80
Other Expenses			
BAS Roundoff Gain or Loss	1.18	0.32	-0.86
Suspense	-9.38		9.38
Total Other Expenses	A\$ -8.20	A\$0.32	A\$8.52
NET OTHER INCOME	A\$843.40	A\$5,699.68	A\$4,856.28
NET INCOME	A\$14,615.44	A\$ -41,350.32	A\$ -55,965.76

Profit and Loss

1 July, 2022 - 16 March, 2023

	TOTAL
Income	
Bar Income	34,073.99
Bar Expenses	-19,983.58
Sunday Arvo @ Surfie	1,022.50
Total Bar Income	15,112.91
Carnival & Championship	3,395.00
Carnival & Championship Expenses	-1,794.95
Total Carnival & Championship	1,600.05
Donations & Fundraising	266.95
3yr Rotation - Kiama Council	7,000.00
Australia Day	619.73
Donations	3,305.00
Halloween Party	840.13
Santa Photos	6,620.91
Triathlon	5,850.00
Total Donations & Fundraising	24,502.72
Grants	7,656.25
CLEG	2,265.22
Total Grants	9,921.47
Hall Hire	15,108.28
Hall Expenses	-5,453.37
Total Hall Hire	9,654.91
Membership Fees	5,020.00
Patrol Service Agreement	1,000.00
Sponsorship	2,000.00
Training	960.10
Training expenses	-1,433.45
Total Training	-473.35
Uniform Sales	3,952.64
Uniform Expenses	-2,884.82
Total Uniform Sales	1,067.82
Total Income	A\$69,406.53
GROSS PROFIT	A\$69,406.53
Other Income	
Interest income	835.20
Total Other Income	A\$835.20
Expenses	
Accounting Fees	3,000.00
Online Accounting Software	363.60
Total Accounting Fees	3,363.60
Affiliation/Annual Fees	857.07

Profit and Loss

1 July, 2022 - 16 March, 2023

	TOTAL
Bank charges and fees	133.55
Square Expenses	880.56
Total Bank charges and fees	1,014.11
Equipment	999.09
First Aid	1,179.00
IRB	185.17
IRB repair	1,076.00
Total IRB	1,261.17
Patrol	2,071.18
Patrol Lunches	1,359.73
Total Patrol	3,430.91
Total Equipment	6,870.17
Freight	385.91
Insurance	16,562.13
Member Benefits	154.54
40th Anniversary Celebrations	4,616.10
Christmas Party	308.54
Competition Entry Fees	2,290.19
Member Benefits - Discounts	342.79
Presentation Night	5,992.64
Start of Season	103.67
Total Member Benefits	13,808.47
New Equipment	3,590.91
IRB	-2,990.90
Total New Equipment	600.01
Nippers	685.00
Age Manager Clothing	738.19
Boards	5,186.36
Caps	1,000.00
Repairs	444.65
Total Nippers	8,054.20
Petrol	1,063.12
Printing, Postage & Stationery	18.92
Repairs and maintenance	1,891.73
Telephone & internet expenses	669.77
Unapplied Cash Bill Payment Expense	0.00
Vehicle Registration	475.28
Total Expenses	A\$55,634.49
Other Expenses	
BAS Roundoff Gain or Loss	1.18
Suspense	-9.38
Total Other Expenses	A\$ -8.20
NET EARNINGS	A\$14,615.44